1.	Course Title	Cross-cultural Management				
2.	Course Code	BMGT4063				
3.	Status	Elective				
4.	Credit Hour	3 (2+1) 2 lectures (2 hours per week x 14 weeks) 1 tutorial (1.5 hours per week x 14 weeks)				
5.	Semester/Year	N/A				
6.	Prerequisites	BMGT2023 Management Theory and Practices				
7.	Teaching method:	Distance learning (Electronic)				
8.	Evaluation	Assessment and Marking Percentage:  Quizzes 10 % Assignments 10 % Interactions through discussion board 10 % Mid-Semester Exam 20 % Final Examination 50 %				
9.	Lecturer	N/A				
10.	Objective of the Subject	<ul> <li>This subject allows students to:         <ul> <li>increase students' ability to conduct systematic analysis of management practices in various cultural settings</li> <li>allow students to realize that management of an organization affects and is affected by its cultural environment</li> <li>to create awareness among students of the complexities involved in managing diversity and the need to be tolerant to other culture</li> <li>to enrich students' control of vocabulary, concepts and jargon in the management field</li> <li>encourage students to inculcate their religious faith in the learning process</li> </ul> </li> </ul>				
11.	Learning Outcomes	Upon completion of this subject, students should be able to:  Able to conduct systematic comparative study among management practices of various cultural settings  Appreciate the interdependency between organization and the cultural environment in which it operates  Able to face challenges arise from the complexities involved in managing diversity  Exhibit a high level of cultural tolerance  Articulate				
12.	Synopsis	This subject introduces students to the interdependency between management theory/practices and its cultural environment. This subject also allows students to analyse the variables that leads to variations in management practices and also to explore the possibilities of exchanging or transferring management practices between cultures.				
13.	Topics	Details	Lecture	Tutorial		
	Topic 1	International Management & Culture  • Factors that influence decision making  • Cross culture and international management	(Hrs) 2	(Hrs) 1.5		
	Topic 2	Comparing Culture  Recognizing significant shifts Comparing influences and context Comparing status and functions Comparing values at the workplace	4	3		
	Topic 3	<ul> <li>Shifts in Cultures</li> <li>Administrative issues</li> <li>How economic factors influence shifts</li> <li>How technology causes shifts</li> <li>How foreign intervention causes shifts</li> </ul>	4	1.5		
	Topic 4	Organizational Culture	2	1.5		

		Identifying and analyzing organizational culture			
		Controlling organizational culture			
		Organizational culture and national culture			
		Culture and Communications	2	1.5	
	Topic 5	<ul> <li>Appropriate communications across culture</li> </ul>			
		Nonverbal communications			
		Human Resource Management (HRM)	4	3	
	Torio	HRM and corporate culture			
		Recruitment, selection and appraisal			
	Topic 6	Building a learning organization			
		<ul> <li>Leadership development across cultures</li> </ul>			
		From personal diagnosis to web-based assessment			
		Disputes Resolutions and Negotiations	2	1.5	
		Reasons for dispute			
	Topic 7	Culture and disputes			
		Resolving disputes			
		Formal Structures	2	1.5	
		Informal relationships	_	1.5	
		Patronage, society and culture			
	Topic 8	Government-Business Patronage			
		Guanxi			
		Managing informal systems			
			2	1.5	
		Informal Systems	2	1.5	
	Tamia O	Needs     Designing in continues			
	Topic 9	Designing incentives			
		How structures motivates			
		Work as a motivator			
		Change Management	2	3	
		Planning for change			
	Topic 10	How structures motivates			
		Work as a motivator			
		Varieties of cultural shock			
		Total contact hours	28	21	
		Equivalent lecture hours	28	14	
		Total lecture hours	42 3		
		Credit hours			
14.	Main	1. Richard Mead (2007). International Management: Cross-cul-	Richard Mead (2007). International Management: Cross-cultural dimension. Wiley		
	references:	2. Ronnie Lessem (2007). Management Development Through Cultural Diversity. Taylor and Francis			
15.	Additional	1. Fons Trompenaars and Charles Hampden Turner (2004). Managing People Across-Culture.			
	References:	· · · · · · · · · · · · · · · · · · ·			
	Other				
	Materials:	All other materials will be available to students online.			